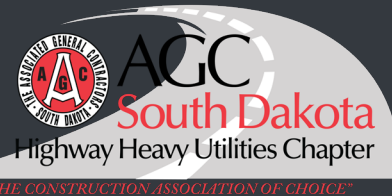


Highway Happenings

Fall 2017



Mission Statement: "The AGC of South Dakota and its members promote skill, responsibility and integrity through construction and services which enhance the quality of life for all who live, work or travel in South Dakota."

2018 STATE CONVENTION JANUARY 15-17, 2018

THE LODGE - DEADWOOD, SD

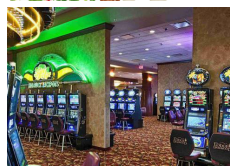
The 2018 State Convention will be held on January 15 - 17, 2018 at The Lodge in Deadwood, SD! The planning committee has been working diligently to bring you another successful event! The line-up of speakers this year is outstanding and they each offer a little bit of something for everyone. Key-note speakers include Stephen Gilliland, Sydne Jacques, Tony Horton and Mark Whitacre. All of these speakers are world known and tell great stories.



This years State Convention fundraiser to benefit the Education Foundations of both AGC Chapters is the raffle of a Uberti 44 Walker Revolver. Tickets can be purchased in advance online or by filling out the enclosed insert!



Monday night activities include a "luau" themed event featuring the annual awards night and a live band! Tuesday night will be the Installation of Officers Banquet followed by a hypnotist and casino night "on your own"! In addition, there will be several educational break-out sessions and a pre-convention safety training - see page 16 or the enclosed insert for more detail on the safety training! Sponsorship information is included as an insert and registration will open around Thanksgiving.



Due to the limited number of sleeping rooms at The Lodge all rooms will be filled in house on a "first come-first served" basis once registration officially opens. One sleeping room per person on the registration sheet is allowed (we strongly encourage room sharing!). The registration form has two sides and in order to receive a room reservation, your registration must be filled out in full and returned quickly with payment. Rooming priority will be given to State Convention "full registrants," partial registrations will most likely need to stay at Cadillac Jacks or another hotel of your choice. A room block is already open at Cadillac Jacks and reservations can be made today by calling (605) 578-1500. Please save the date and register early!! You don't want to miss the 2018 State Convention in Deadwood!!

Don't Miss...

WHAT'S INSIDE:

- Welcome New Member!
- 2017 AGC Awards
- AGC Legal Brief
- CLC Hunt
- HHU Jobs Bank
- Online Store
- Fall Meetings Scrapbook
- SDDOT Hall of Honor Recap
- SDDOT STIP Approved
- AGC/SDDOT Fall Meeting Details
- DOL Grant Information
- CAD Recap
- 2018 Membership Renewals
- Safety Training Catalog
- Safety & Training Catalog
- AGC Cares
- CONPAC
- OSHA Silica
- AGC Coloring Books
- 2018 Director Openings

ENCLOSED:

- Convention Sponsorship Form
- Convention Fundraiser Form
- Pre-Convention Safety Flyer
- 2018 Advertising



CONTACT US.....

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Highway-Heavy-Utilities Chapter

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Fax 605-224-9915
Toll Free 1-800-242-6373
www.sdagc.org - info@sdagc.org

Purpose Statement:

"To be the voice that promotes
and represents the construction industry."

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President

email: toby@sdagc.org
cell: 605-366-1278
Pierre Office

Becky Hedman,
Office Administrator

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email: deb.mortenson@pie.midco.net
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Pierre Office



AGC OFFICE LOCATIONS:
Pierre (main)
300 E. Capitol Ave, Suite 1
Pierre, SD 57501



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57702



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From the President:

John Morris, Morris, Inc.



Hello fellow AGC Members!

I hope this message finds you well all as my favorite season of the year, Construction Season, winds to an end and the other not so popular season known as winter approaches us. The great news is that it gives all of us a chance to catch our breath while providing opportunities to better ourselves, our companies, and our industry.

One of the first opportunities is during the upcoming AGC and SDDOT meeting December 6th and 7th at the AmericInn in Ft. Pierre. Please save the date and plan on attending this great event that gives all of us an opportunity to work on various issues in our industry while strengthening the AGC/SDDOT relationship. Workgroups consisting of members from both sides have made great progress on several items during this past year. This event also gives us the opportunity to discover new matters that we can work on as a group.

This year's state convention committee has been working hard putting together a great convention. We have a lineup of speakers and presenters that is second to none. There will be something for everyone. Plan on attending this great event that is being held at The Lodge in Deadwood on January 15th-17th. I promise that you will not be disappointed.

At the convention we will be presenting awards for Build SD, Golden Hard Hat, Good Citizen, and Young Construction Professional. The submission deadline for these awards is Friday, December 1st! These awards are an opportunity to showcase how our members are building South Dakota through projects big or small. It also is a chance to recognize individuals who better our industry through hard work and dedication.

I want to say thank you for being involved in the association that is the voice of our industry. We accomplish so much more as one united voice. As always, if you would like to get more involved there are many ways to do so. Please reach out to myself or an AGC staff member to learn more about how to make our voice stronger while improving the industry we all love.

Stay safe!



John Morris
2017 AGC of SD
HHU President
Morris, Inc., Pierre, SD

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VP - Tim Foerster, Rapid City
Sec./Treas. - Cindy Monnin, Sioux Falls
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VP - Casey Dolney, Rapid City
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AGC MEMBER DISCOUNTS



As a Member of the AGC of SD, you can participate in these highly valued benefits:

EMPLOYEE RETIREMENT PLAN

Fringe Benefits Design Inc. is the administrator for the AGC of South Dakota- sponsored 401(k) Profit Sharing Plan. They provide all contractors and associate members the education, investments, documents and other administrative needs to implement a qualified retirement plan. Contact Fringe Benefits Design, Inc. for more information at 605-331-5082.



LEGAL COUNSEL

The AGC of South Dakota, HHU Chapter has an attorney, Jason Smiley, on retainer to assist members and staff with construction-related legal questions. Member firms may contact Jason directly at 605-342-1078 or by email JSmiley@gpnalaw.com.



DENTAL PROGRAM

The AGC of South Dakota has a dental insurance program available to in-state member firms. For more information or to discuss eligibility requirements, please contact the Delta Dental office at 605-224-7345 or by email sales@deltadental.com.



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2. Visit your Chevrolet, Buick or GMC dealer and mention this private offer.
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Visit www.agc.org/member-benefits today to take advantage of this money savings discount!

AGC OF SD "IN THE NEWS"

This section of the bulletin highlights AGC of SD Members and/or Staff who have been quoted, interviewed, published, etc. by the media recently. If you are aware of AGC of SD "In the News" items, please forward them to the AGC Office.

July 12-18, 2017 Sioux Falls Business

Journal: **Nick Bierle, GeoTek Engineering & Testing** pictured and recognized in "Movers & Shakers" section.



July 19-25, 2017 Sioux Falls Business Journal:
Tom Kelley, Gage Brothers featured in article titled "Gage Brothers to Build \$40M Highly Automated Plant in Sioux Falls".



July/August 2017 SDDOT, Connecting the DOTS's:
AGC of SD, HHU Chapter mentioned in article titled "Action Plans – What's It All About?".



July 26-Aug. 1, 2017 Sioux Falls Business Journal:
AGC of SD HHU Chapter, Mainline Contracting, D&G Concrete Constructions & Knife River Midwest recognized in "Movers & Shakers" section.



August 16-22, 2017 Sioux Falls Business Journal: **Eide Bailly LLP** recognized in "Movers & Shakers" section.



Aug. 30-Sept. 5, 2017 Sioux Falls Business Journal: **Patrick Duffy, Boyer Ford Trucks** pictured and recognized in "Movers & Shakers" section.



September 11, 2017 Argus Leader: **D&G Concrete Construction** mentioned in article titled "South Louise Reopens to Traffic, \$9.4M Project Nearly Complete".



September 23, 2017 Construction Equipment Guide: **Joe Kolb, Trail King** pictured and featured in article titled "Trail King Names Joe Kolb as Its New President, Bruce Yakley Becomes CEO".



October 4, 2017 KELOLAND News: **Dustin Baertsch, AGC Construction Careers Coordinator** featured on the 6:00pm & 10:00pm newscasts.



October 13, 2017 Capital Journal: **AGC's Construction Awareness Days** featured in article titled "One-Day Camp Aims to Build Awareness of Careers in Construction."

October 17, 2017 KOTA-TV News: **AGC of SD HHU Chapter's Construction Awareness Days** featured on the 5:30 & 10:00pm newscasts in a story titled "Western Dakota Tech hosts Construction Career Day."

November 4, 2017 Construction Equipment Guide: **Ritchie Brothers** featured in article titled "Ritchie Bros. Hosts Unreserved Auction in Minneapolis".



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Member News

Welcome New Member!!

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John VanBeek, P.E.

johnvanbeek@ferberengineering.com

www.ferberengineering.com



Congratulations

Mike Sheehan on your retirement from **Sheehan Mack Sales & Equipment**. The company officially changed ownership on November 1st and is now **TranSource Truck & Equipment, Inc.**

Recruitment

The AGC is always looking for new members to join our great association and we need your help! If you know of a company that would benefit from joining the AGC, please get in contact with them and ask them to join! The Board of Directors recently approved giving potential members a free registration to attend our 2018 State Convention. This is the perfect opportunity for them to see first-hand the benefit of being an AGC member! Please send any potential member information to the AGC staff today!

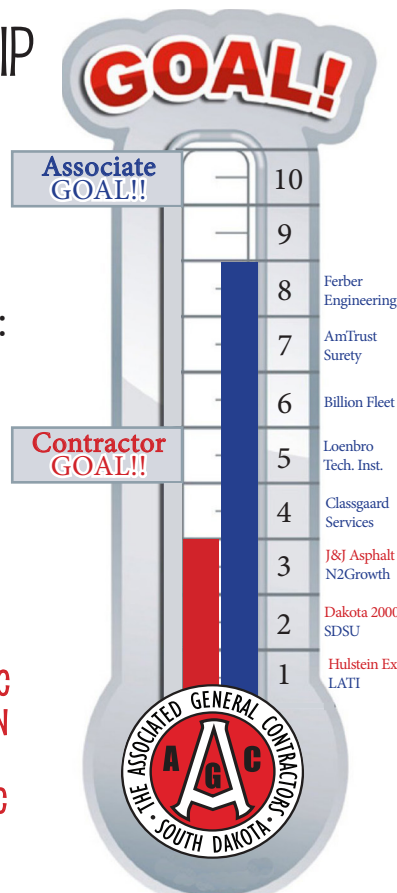
2017 Membership Recruitment Tracker!

Recruitment Goals:

- 5 Contractors
- 10 Associates & Affiliates

"KEY PROSPECTS"

J.V. BAILEY
MENNING BACKHOE, LLC
WESTERN CONSTRUCTION
T&R CONTRACTING
HAMM CONTRACTING LLC
KEMPFF CONSTRUCTION



AGC CALENDAR of Events

November 15, 2017 - SDDOT EBS Letting
November 15, 2017 - CONPAC Annual Mtg
Nov. 16-17, 2017 - AGC's CLC Dev. Conf. - Los Angeles, CA
November 21, 2017 - SD Trans. Comm. Meeting - Pierre
November 21, 2017 - Rapid City Area MU Meeting - Rapid City
Nov. 23-24, 2017 - Thanksgiving Holiday - AGC Office Closed
Dec. 4-5, 2017 - AGC of ND Annual Convention - Grand Forks
December 6, 2017 - SDDOT EBS Letting
Dec. 6-7, 2017 - Joint AGC / SDDOT Meeting - Pierre
December 7, 2017 - AGC Board & Strat. Planning Mtg. - Pierre
December 13, 2017 - SDDOT EBS Letting
December 14, 2017 - Public Relations Comm Mtg. - Sioux Falls
December 21, 2017 - Associate Division Board Conference Call
December 25, 2017 - Christmas Holiday - AGC Office Closed
January 1, 2018 - New Year's Day Holiday - AGC Office Closed
January 3-4, 2018 - DAPA Annual Meeting - Deadwood
January 9, 2018 - 1st Day of Legislative Session - Pierre
January 11, 2018 - HR Alliance Mtg/Web - Sioux Falls & Rapid City
January 15-17, 2018 - 2018 State Convention - Deadwood
January 17, 2018 - Safety Comm. & MSHA Alliance Conf. Call
January 23, 2018 - 1st Legislative Briefing Conference Call
January 24, 2018 - SDDOT EBS Letting
January 30, 2018 - AGC Annual Legislative Day - Pierre
February 1-2, 2018 - Concrete Conference - Sioux Falls
February 7, 2018 - SDDOT EBS Letting
February 21, 2018 - SDDOT EBS Letting
February 26-28, 2018 - AGC of A Convention - New Orleans, LA

Save the Date

January 9-11, 2019 - AGC/LICA State Convention - Sioux Falls

Need Training?

Contact Michael O'Neal or Jim Heaphy Today!

michael@sdagc.org
jim@sdagc.org



2018 Director Openings

While all of you are busy wrapping-up the 2017 construction season, the AGC is busy preparing for 2018.

This means it's time to fill our 2018 Board of Director openings. The AGC Board is currently accepting Board of Director nominations. If you are interested in becoming a Director please contact the AGC Office or any current board member. Please remember, AGC's success largely depends on the active volunteer leadership of its members. As 2018 nears, please make a commitment to remain or become more active in the AGC!



2018 Membership Renewal & Directory Update

Your 2018 AGC membership renewal information has been mailed! Please complete the membership form and submit payment in a timely fashion. Thank you for being an AGC of SD member! In addition to renewing, please update your company information using our member verification system through Naylor. Log in with your private user name and password at this link: <http://memberverify.officialdirectory.com/applicationLogin/login>. Once your information is correct, click the "Member Approved" button and you're done! It's very important to us that your information is printed correctly. The update link is also available each Monday in the Weekly News!



2017 Chapter Awards Program - LAST CHANCE!

Members are encouraged to submit nominations for the 2017 AGC of South Dakota Awards (Build South Dakota, Golden Hard Hat, Good Citizen and the Young Construction Professional Award)! These awards recognize both individual and company achievements. Nominations are strongly encouraged and may be submitted by any member firm. These awards will be presented at the 2018 State Convention on Monday, January 15th at The Lodge in Deadwood and again at the Spring Membership Meetings. Nomination forms are available on the AGC website www.sdagc.org. Nominations are due no later than December 1, 2017.



Legislative Day & Dinner - Save the Date!

The AGC will be hosting our 2nd Annual "Legislative Day" followed by the Annual Legislative Dinner in Pierre, SD on Tuesday, January 30th, 2018. This unique opportunity allows for members to see first-

hand how our Legislature operates in Pierre. The AGC is looking for recommendations for groups to visit & meetings to attend during this event. If you have any suggestions, please call the AGC office at 605-224-8689. Please save the date now, you do not want miss the opportunity to get face-to-face with your Senators & Representatives!

2018 Advertising Opportunities

The new year is just around the corner, so get ahead of the curve and reach your target audience by advertising in a HHU Chapter publication!



Opportunities include the AGC website www.sdagc.org, the quarterly bulletin and new ads now in Monday's Weekly News E-Newsletter! Ads are sold at a discounted rate for members and can be placed on a one-time only basis or in every publication for a year. Please see the enclosed form for all of the details and email lindsay@sdagc.org with any questions!

RCMU Update

The Rapid City Municipal & Utilities Committee will be hosting a "Meet & Greet" luncheon on Tuesday, November 21st at 11:00am MT at Murphy's in Rapid City. All area contractors are encouraged to attend this event with special guests Dale Tech, Public Works Director and newly hired Ken Young, Director of Community Planning & Development Services for the City of Rapid City. This is the perfect opportunity to get your questions answered on your current or upcoming city projects! Mark your calendars and make plans to attend, email lindsay@sdagc.org to RSVP!

AGC Online Store

The AGC HHU online store has been re-stocked with apparel items for you to purchase! New this year - add your company logo to your apparel items along with the AGC logo! Log on to: <http://sdagc.logoshop.com> and help us brand our great association!!

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**AGC/SDDOT Fall Meeting
December 6 & 7
Ft. Pierre, SD!**

Make plans to attend the AGC/SDDOT Fall Meeting of Contractors and Key SDDOT personnel! Be prepared to extend your knowledge & help shape the future of our industry! Key discussion topics include; contractor constructability review, project scheduling, changes to the stormwater pollution plan, e-construction, determining contract time, and much more! The tentative schedule has the meeting starting at 2:00pm CT on the 6th and wrapping up by Noon CT on the 7th. Room reservations can be made by calling the AmericInn Lodge & Suites at (605) 223-2358. The block room rate is \$95.00 per night. Agenda & registration information will be available soon - but please save the date!

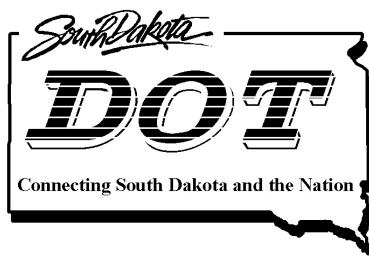
2018-2021 Statewide Transportation Improvement Program (STIP) Approved

The 2018-2021 Statewide Transportation Improvement Program (STIP) has recently been approved by the South Dakota Transportation Commission, the FHWA and FTA. The SDDOT begins the yearly update of the STIP in mid-April, however, they welcome input year-round. If you have any suggestions you would like to offer concerning improvements to the state's transportation system, please direct them to Dave Voeltz at dave.voeltz@state.sd.us.

Hall of Honor Banquets Held for Mark Knight & Clyde Jundt

Clyde Jundt from Pierre and Mark Knight from Aberdeen were honored recently after being chosen as the 2017 South Dakota Transportation Hall of Honor recipients. The purpose of the Transportation Hall of Honor is to recognize those who have made a lasting, valuable or unique contribution to South Dakota's air, highway or rail transportation system.

The South Dakota Transportation Hall of Honor dates back to 1972 and now includes 86 inductees. Congratulations to both Clyde & Mark!!



**AGC/SDDOT
Transportation Summit
Details!**

The AGC & SDDOT will once again be hosting the Annual Transportation Summit in 2018. The exact dates have not been set, but the two-day meeting will be held in the late February or early March time frame in Oacoma. More details will be available soon!



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2018 Legislative Session Around the Corner

The run up to the 93rd South Dakota Legislative Session begins in earnest with the Governor's Budget Address on Tuesday, December 5. As usual, AGC will be there to see how the state's budget proposal will shape up. Session officially begins on Tuesday, January 9 at noon with Governor Dugaard's final State of the State address. AGC will again have a full-time presence at the Capitol to represent the construction industry.



As people begin to think about session, draft bills and ideas about bills are beginning to circulate among stakeholders. As early as mid-December, AGC's Government Affairs Committee may meet to discuss bills of interest to the construction industry. Some of the topics that are being floated include TIFs, fees for construction storm water runoff permits, bills from the Initiative and Referendum and Government Accountability Task Forces, eliminating the tort of bad faith from workers' compensation insurance and a proposal to remove three-axle trucks from motor carrier annual inspection exemptions.

When there is a bill of interest to the construction industry, the Government Affairs Committee receives an analysis of the bill, a link so they can read the bill, and have an opportunity to ask questions and provide input on what stance AGC will adopt for the bill. Also, every Tuesday during session, the Government Affairs Committee meets via telephone to discuss legislative action. Thanks in advance for your participation in the legislative process; the more contractor involvement we have, the better the resulting legislative outcome.

And finally, please make plans to attend the AGC Day at the Legislature and the AGC Annual Legislative Dinner on January 30, 2018.

Last year, contractors spent time in legislative committees, talked to their legislators on the House and Senate floor, and met with different government agencies during the afternoon. The Legislative Dinner is a popular event



with legislators, so we hope you can join us and have dinner with your legislator.

DENR Proposed Storm Water Permits Webinar

DENR hosted a Storm Water Permits DDN meeting in mid-October. One week later AGC & DENR hosted an AGC members only Storm Water Permits Webinar for members to ask questions and better understand the fees. The DDN webinar is available as a recording in case you missed the webinars. Log on www.youtube.com/NMBRE to view the recording today! If you have any feedback on the proposed fees or proposed legislation, please email lindsay@sdagc.org.



Contractors Political Action Committee (CONPAC) Ramping Up for 2018 Elections

CONPAC members will hold their annual meeting on Wednesday, November 15. The 2018 election cycle is shaping up to be busy, with all legislative seats, constitutional officers and the governor's seat up for election. We are also nearing the deadline for signature collection on 12 initiated and constitutional measures petitions. CONPAC will also discuss the possibility of hosting a candidate forum for gubernatorial candidates next spring, before the June primary.



CONPAC is one of South Dakota's more active, and effective, political action committees. In 2016, CONPAC worked to shape the makeup of the South Dakota legislature by providing 55 campaign contributions to business-friendly legislative candidates. CONPAC also provided funding for Constitutional Amendment R and Initiated Measure 23, ensuring passage of R and defeat of IM 23.

And CONPAC is already gearing up for the 2018 election cycle. Plans are underway for fundraising efforts and a CONPAC membership drive. When you contribute to CONPAC, you are a member and take part in contribution decisions and delivery of campaign contributions to candidates. Make plans now to join for the next election cycle. You can join at the AGC convention in January or email info@sdagc.org for membership information.

AGC Legal Minute

by: Jason Smiley, AGC Legal Counsel



DBE GOOD FAITH EFFORTS

The Disadvantaged Business Enterprise Program (DBE) is administered through the United States Department of Transportation (US DOT). At least three major operations are included in the DBE program, and they are the

Federal Highway Administration, the Federal Aviation Administration, and the Federal Transit Administration.

According to the US DOT website, the purpose of the program is to ensure non-discrimination in the award and administration of DOT-assisted contracts, to remove barriers to the participation of DBEs in DOT-assisted contracts, and to assist the development of firms that can compete successfully in the marketplace outside of the DBE program.



Bidders for these federally assisted projects are required to either meet the DBE contract goal or demonstrate "good faith efforts to meet the goal." 49 CFR § 26.53. If the bidder does not meet the DBE goal, then it must adequately document those good faith efforts. But what are good faith efforts?

The federal regulations provide guidance in a document entitled "Guidance Concerning Good Faith Efforts." Appendix A to Part 26 (the "Guide"). Bidders are encouraged to read the whole Guide, which can be found on the internet on any number of websites. It is a relatively short document and it contains a lot of good information.

In general, the Guide indicates that bidders are required to work diligently to meet the DBE goal for the project. Bidders are required to show that they took all "necessary and reasonable steps" to achieve

the DBE goal. The bidder's efforts should demonstrate that they are "actively and aggressively" trying to meet the DBE contract goal. This means more than going through the motions. Bidders must reach out to DBEs well ahead of any required bid deadline. Mailing out solicitations, without more, is not enough. Bidders should determine with certainty if the DBEs are interested by taking appropriate steps to follow up on initial solicitations.

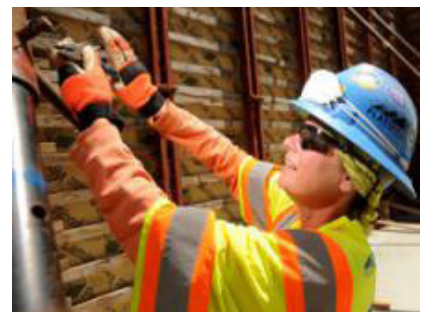
The Guide indicates good faith efforts may include:

- Selecting portions of the work to be performed by DBEs even though the prime contractor might otherwise prefer to perform these work items with its own forces.
- Using a DBE over a less expensive subcontractor that is not a DBE, especially if the quotes are close.
- Breaking out contract work items into smaller units and more economically feasible units.
- Establishing flexible time frames for performance and delivery schedules.

If the DBE goal is not met by the apparent low bidder, but other bidders met the DBE goal, it raises serious questions about the effort of the bidder that did not. This can lead to a bid protest. If a bid protest ensues, the apparent low bidder's bid will be scrutinized, pursuant to the requirements of 49 CFR § 26.53 and Appendix A to Part 26.

There are many legal decisions upholding the authority of federally assisted agencies to throw out bids that do not sufficiently demonstrate good faith efforts. Frequently, courts

and agencies cite as evidence a bidder's failure to provide all of the required documentation concerning its efforts, failure to follow up on initial solicitations, failure to break out work into smaller units, and the fact that other bidders met the goal.




To avoid bid protests and possible bid rejection, bidders should start early to obtain maximum participation. Obtain DBE participant lists from the relevant agencies. Solicitations should be made early and often. DBEs need to be given clear instructions about how and when to participate. A firm deadline needs to be communicated. Bidders should make certain that DBEs are not interested in bidding well ahead of that deadline. Offering assistance to DBEs to put their quotes together can be helpful. It is up to the bidder to document these efforts.




If a bidder does not meet the goal, then the documents demonstrating good faith efforts will be critically examined. It may be necessary to explain why certain DBE quotes were not used if another subcontractor is to be used or if the work is to be self-performed. When it comes to meeting the DBE good faith requirements, an ounce of prevention is worth a pound of cure. This requires prior preparation, planning, and follow through.

If you have any questions, please contact Jason Smiley. He can be reached via phone at 605-719-3432 or by email at jsmiley@gpna.com.




References available upon request.

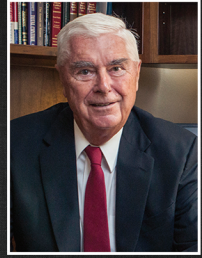
- Contract Review & Claims
- Construction Defect Claims
- Governmental Claims
- Surety Bond Claims
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Jason Smiley
jsmiley@gpna.com



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AGC Scrapbook - Fall 2017

FALL MEMBERSHIP MEETINGS

The 2017 Fall Membership Meetings were a huge success held on October 24th in Sioux Falls at CJ Callaway's and October 26th in Rapid City at the Rushmore Plaza Holiday Inn. Attendee's were given a brief overview of the many AGC happenings and upcoming events. Thank you for attending these great events!



CONSTRUCTION LEADERSHIP PHEASANT HUNT

38 members participated in the 2017 Construction Leadership Pheasant Hunt. The event was held November 3rd in Pierre, SD. Hunters enjoyed a day of hunting in the fields followed by a social & dinner at Broken Arrow Farms. Thank you members for attending this great AGC event and a very special thank you to the sponsors who help make this event possible every year!



AGC Construction Leadership Annual Pheasant Hunt

Thank You Sponsors!







"AGC Cares" - PROJECT REQUESTS NEEDED

AGC Cares is still doing good things and helping make a difference when help is needed! Most recently donations were made in support of members of the AGC family and their communities affected by Hurricane Harvey and Maria. There were several AGC Member firms' employees and their families that lost everything because of the flooding.

In addition, AGC Cares has recently started a project at the Teen Challenge facility in Brookings. Several AGC members are donating excavator and dozer time to make the lake at their facility deeper and bigger while building a walking path around the lake.

If you have a project idea, please email lindsay@sdagc.org or call the office at 605-224-8689!



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2017 Construction Awareness Days SUCCESS

Thank you AGC members, sponsors and the many volunteers for making CAD 2017 a HUGE SUCCESS! Four Construction Awareness Day's events were held throughout the state. Locations included; CTE Academy in Sioux Falls, TF Riggs High School in Pierre, Western Dakota Tech in Rapid City and MTI in Mitchell, SD. In total, over 600 high school students attended one of the AGC camps. Not only did the students get to learn about the construction related programs at the tech schools, they were immersed in all of the job opportunities members have available.

The best thing about these CAD's is how hands on the activities are. The students were able to operate heavy equipment, run through a carpentry skills course, pour concrete, and learn how to weld. See photos on the next page! CAD continues to be our most successful outreach effort and is only getting bigger. Because of the huge demand our Construction Careers Coordinator plans on hitting the road this winter to hold presentations and smaller events similar to CAD. Dustin will be traveling through out the state this winter visiting schools so if you are interested in helping out with those visits or just want to get more involved with Workforce Development just let him know. You can reach Dustin at 605-209-5861 or dustin@sdagc.org.

South Dakota Proclaims October as "Careers in Construction Month"

The AGC along with Governor Dennis Daugaard, via an Executive Proclamation, proclaimed October 2017 as "Careers in Construction Month" across South Dakota!



A key aspect of the AGC's on-going workforce development goal is to show students the rewarding career opportunities available in construction. AGC was pleased Governor Daugaard felt that with the ever-growing need for skilled professionals in the construction industry, proclaiming October as Careers in Construction Month hopefully helped raise awareness in our state. The AGC helped promote "Careers in Construction Month" by hosting 3 of our 4 Construction Awareness Days events during this month. Careers in Construction month was started nationally by The National Center for Construction Education and Research (NCCER) and their Build Your Future initiative.

HR Alliance is Alive and Well

If you are involved in the HR world and would like to network with other colleagues in the Construction industry then AGC of SD's HR Alliance is for you. We have meetings in both Sioux Falls & Rapid City that you can participate in. We even have call-in and video capabilities if you are one of our many members that are not in the SF & RC area. We hold our meetings for East & West River on the second Thursday of every other month over the noon lunch hour. In addition, we will be hosting an HR Alliance in-person meeting at the State Convention! The dates for all of the meetings are below.



- Thursday, January 11th
- Wednesday, January 15th - 9:30am at The Lodge
- Thursday, March 8th
- Thursday, May 10th
- Thursday, July 12th
- Thursday, September 13th

At the end of each meeting we will spend time to network and discuss the presentation topic. Also if you choose to be a part of this alliance you will receive information that could be beneficial such as local news about job fairs, school visits, and any other pertinent information. If you would like to join this group please contact Dustin Baertsch, Construction Careers Coordinator at 605-209-5861 or dustin@sdagc.org.

State Registered Apprenticeship Update

Hopefully most of you have heard that AGC of South Dakota has created two new State Registered

Apprenticeships
Opening doors to a
better future

Apprenticeships. These two new apprenticeships are in Concrete Finishing and Heavy Equipment Operation. Please be on the look out for more information on how you can become involved with these apprenticeships and the benefits available to your business. Please contact Michael O'Neal, Safety & Training Director at 605-951-1665, michael@sdagc.org or Dustin Baertsch, Construction Careers Coordinator at 605-209-5861 or dustin@sdagc.org.

Visit the New & Improved Build South Dakota Website

We are excited to announce a completely new and revamped Build South Dakota website. Right now it is in demo mode, but it will be in full operation mode soon. This website WILL be the catch all for everything related to AGC's efforts in Workforce Development. The goal of this website is to be the go-to for anyone interested in the construction industry including parents, counselors and students. Stay tuned for information on the official roll-out of the site.



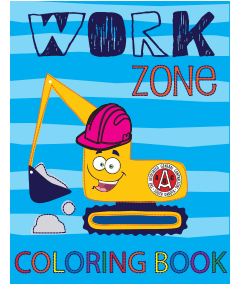
WFD Steering Committee Needs More Members

Are you frustrated with the workforce issues our industry is facing? Then please consider joining the WFD Steering Committee. This group meets regularly to discuss and help direct AGC of SD's WFD

efforts. The commitment is fairly minimal and you will be directly involved with the action that is being taken to address our WFD needs. If you would like to join this group please contact Dustin Baertsch, Construction Careers Coordinator at 605-209-5861 or dustin@sdagc.org.

Get Your AGC Work Zone Coloring Books

AGC's PR Committee brainstormed and created AGC's very own coloring & activity book. The book features several pages of construction machinery to color and activity pages. The book was created to help promote our industry to elementary students at a young age. The books are available for all members to set out at your counters or handout to employees. Contact lindsay@sdagc.org to get your copies!





Thank You Sponsors!

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- Butler Machinery
- BX Civil & Construction
- Complete Contracting Solutions
- Construction Industry Center
- D&G Concrete Construction
- Dean Kurtz Construction
- Diesel Machinery, Inc.
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- Journey Group Companies
- Mainline Contracting, Inc.
- Morris, Inc.
- Myrl & Roy's Paving, Inc
- Sands Drywall Inc.
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- SDLICA
- Smart Commercial Construction
- Titan Machinery



SAFETY & TRAINING

Pre-Convention Safety Training & Seminar Opportunity

A Pre-Convention Safety Training presented by Tony Horton, Global Chair of Risk Practices at N2Growth will be held on Monday, January 15th at The Lodge from 8:30am - 3:00pm. Join Tony for a morning presentation entitled "Risky Business." This workshop is hands on with attendees participating in team and interactive exercises throughout the duration of the program. Following the training, start your afternoon with Tony's executive level seminar titled "Safety - Making It Happen," designed to take your company's safety program to an all-new level! The term "safety" means different things to different people, but essentially it captures an ideal of "absence of harm". Join other safety professionals and company managers while participating in this pre-convention safety training, lunch and executive level seminar! The cost is \$70 for members, see the enclosed insert for more details!

State Convention Safety Committee & MSHA Alliance Meetings Announced!

The AGC Safety Committee will be meeting during the 2018 State Convention at The Lodge in Deadwood, SD. The Safety Committee meeting will be held on Wednesday, January 17 from 9:30-11:30am. In addition, the MSHA Alliance will be meeting from 11:30am-12:30pm. All meeting details will be sent out soon in an Outlook calendar invite - but please save the dates today!

Safety Awards Deadline is December 15, 2017

Do you know someone who deserves recognition for their safety efforts? Take a look at the Safety awards nomination forms. It'll only take a few minutes of your time to complete a nomination form. Awards being given out are the Paul Lepthian Award, Safety Excellence Award For Outstanding Company and the Safety Excellence Award For Driver Safety. All of these award forms can be found on our website at www.sdagc.org/safety-health/safety-awards. In addition the AGC of America has their own Willis Towers Watson Construction Safety Excellence Awards. The deadline is also Dec. 15, 2017 and forms can be found at www.agc.org.

Upcoming Safety Training Courses

Excavation – Competent Person

November 30, 8:00am – 12:00pm
Sioux Falls/United Rentals

Rigger / Signallerperson Qualification

November 28-30, 8:00am - 5:00pm - Rapid City/CIC
December 5-7, 8:00am – 5:00pm - Sioux Falls/AGC



*Upcoming
Trainings*

Upcoming Workforce Development Trainings

Supervisory Training Program (STP)

Unit 6 | Risk Management & Problem Solving

Sioux Falls, 8:00am-12:00pm - Nov. 10, 17 and Dec. 1, 15

Unit 1 | Leadership & Motivation

Sioux Falls, 8:00am-4:30pm - Nov. 28, 29, and Dec. 11, 12

Project Manager Development Program (PMDP)

AGC's Project Manager Development Program (PMDP) is a construction-specific training curriculum developed, updated, and field-tested by and for contractors. The five-course program covers the essentials of project management for emerging project managers and provides a solid foundation for long-term career development.

PMDP is a comprehensive five-course program geared specifically to the topics early-career project managers need. Three modules are offered this training season. Contact Mike for details.

Module 2: Contract Administration

Sioux Falls & Rapid City - Proctored Online
Wednesdays, Jan. 17, 24, 31 and Feb. 13, 2018
4:00 - 8:00 pm - \$350 Member

Module 4: Risk Management

Sioux Falls & Rapid City - Proctored Online
Mondays, Feb. 5, 12, 19, 26
4:00 PM - 8:00 PM - \$350 Member

**Know what's below.
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AGC Safety & Training Catalog Now Available!

We're please to share with you the newly created AGC of SD "Training Catalog" that was created to better explain and advertise the several different Safety and Workforce Development trainings AGC offers to members like you!

Whether you are currently utilizing AGC's Training Services or are looking to start, we hope this Training Catalog will help guide you in determining your training needs while exploring the many different courses available. As an AGC member, all of our training courses are discounted to save you money! Contact Mike, Jim or Dustin if you didn't get your hands on one yet before the stock is depleted. Or better yet you can save trees by accessing the electronic version at www.sdagc.org!



2017- 2018 Safety Training & Workforce Development Calendars Now Available!

Your Safety & Training team has finishing up the final details for this coming training season's calendar. So if you don't already have the calendar in your hands, you can access the calendars on our website at www.sdagc.org! If a project deadline or the weather causes you to procrastinate scheduling training, watch the Safety Academy Weekly email for the training events that occur within the next month.



Safety Lunches

We're bringing back the Quarterly Safety Lunches! Safety lunches are a good way for all of the safety committee members to become more involved with safety in their areas. This hopefully will also provide an opportunity for those companies that can't make the Summit or Convention to become involved and have a voice and participate in the AGC. The Western region (Rapid City, Spearfish) lunch took place on November 1st, but the others will be held on the following dates:

- **Central** (Mitchell, Chamberlain, Pierre) - November 17th
- **North East** (Aberdeen, Brookings, Watertown) - November 17th
- **South East** (Sioux Falls, Yankton) - November 17th

Watch the Safety Academy Weekly email for the time and location of each regions Safety lunch. Contact the Safety staff if you have an idea or would like to volunteer to spearhead a safety lunch in your region.

Full OSHA Enforcement of the Silica in Construction Standard Begins

On October 23, 2017, the U.S. Occupational Safety and Health Administration (OSHA) began full enforcement of its respirable crystalline silica standard for construction. If your construction company operates under OSHA state-plans in one of 26 states or two territories, it is important that you check to see if your OSHA state-plan agency is following the federal OSHA's lead with this enforcement policy. Although AGC remains engaged in litigation against the rule in federal court, a final decision is not expected until 2018, at the earliest. As such, AGC continues to engage the Trump administration.



In the meantime, AGC recognizes that construction companies must abide by the silica regulation, because it is the law. That is why we developed the "Respirable Crystalline Silica in Construction" webpage with a host of resources—sample forms, webinars, flowcharts, FAQs, and more—to help AGC members understand their compliance responsibilities. Get all of these resources at: www.agc.org/industry-priorities/safety-health/respirable-crystalline-silica-construction

AGCA Safety & Heath Conference January 10-12, 2018 - Long Beach, CA

Make plans to attend and participate in the development of regulatory and legislative activity on both the national and local levels, assist in the development and creation of new safety training programs and products, and hear the latest initiatives from OSHA and other industry experts.



Hear from key OSHA representatives on the latest updates to regulations and OSHA activities. Get the latest updates on congressional activities directly affecting construction safety and health. Participate on subcommittee and taskforce meetings in DOD, Utility Infrastructure, Highway & Transportation and more. Take an active role in improving safety and health in the construction industry. Register today at: <http://meetings.agc.org/safety/>

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www.agc.org
 703-548-3118

House GOP Unveils Tax Reform Bill

In early November, House Republican leaders unveiled their long-awaited tax reform bill, a broad rewrite of the tax code built around lowered individual and business tax rates, as well as an expanded tax base. Republicans have made clear their intent to pass and sign the bill into law before year's end, noting that the 429 page bill, H.R. 1, is scheduled to be taken up for consideration in the House Ways and Means Committee soon. Featuring 120 individual provisions that would add to, augment, or eliminate sections of the current tax code, the Republican tax reform bill—crafted behind closed doors—is already generating intense debate among business leaders. Steve Sandherr, CEO of AGC of America, has already weighed in on the unfolding debate, noting that AGC “will work to ensure that pass-through businesses, including the majority of construction firms, also benefit from tax reform.” AGC looks forward to providing its members with greater, construction-specific analysis in the coming weeks.



AGC Attends Meeting with President Trump on Tax Reform

AGC of America's CEO Stephen Sandherr attended a meeting at the White House in early November with President Trump and other high-ranking officials to discuss tax reform. AGC continues to advocate for the priorities of the construction industry, such as lowering tax rates for both corporations and pass-through businesses, simplifying tax preparation, and promoting infrastructure investment. AGC will evaluate any future proposal introduced to see if it reflects the association's priorities.



Government Funded Through December, Congress Works on FY18 Funding

Congress recently averted a fiscal showdown at the end of the month by passing a short-term bill through Dec. 8 that funded programs at FY 2017 levels, included a down payment on disaster relief and raised the debt ceiling. Congress must still work to pass legislation that funds the government for the remainder of the 2018 fiscal year. The House completed action on the remaining 8 of 12 annual appropriations bills in an omnibus bill, the other four having been passed previously. This is the first time in more than a decade that the House has passed all 12 bills before the end of a current fiscal year. The Senate has not passed any of the necessary bills. Included in the House omnibus bill is funding for DOT programs, with full-funding for highway and transit programs at FAST Act levels. The bill eliminates TIGER grant program funding (\$500 million in FY 17) cuts transit capital grants by \$650 million and maintains Airport Improvement Program grants at \$3.35 billion. Action now moves to the Senate where the appropriations committee reported out its version of the transportation funding bill. Differences in the Senate bill includes \$550 million in funding for the TIGER grant program and a \$4 increase in the Passenger Facility Charge (PFC) ticket tax dedicated for airport infrastructure.



Trump Releases Immigration Reform Principles, AGC Concerned Changes Conflict with Industries Priorities

President Trump recently issued his priorities for immigration reform.

The crux of his 70-point policy will be used as bargaining chips for Trump's support for continuing the Deferred Action for Childhood Arrivals (DACA) program.

The other priorities were grouped by increased border security – including building a southern border wall – increased interior enforcement – including mandatory e-verify – and a merit-based legal immigration system that prioritizes skill-based immigration.



The President's agenda contrasts with many of AGC's immigration priorities and lacks Congressional support, making it unlikely to advance as a whole. However, the debate could jumpstart Congressional action. AGC will use the opportunity to push for reforming the broken immigration system by restructuring the visa system, improving border security and addressing the undocumented workers already in the U.S.

House T&I Subcommittee Leaders Ask for HTF Fix in Tax Reform

House Highway and Transit Subcommittee Chairman Sam Graves (R-MO) and ranking member Eleanor Holmes Norton (D-D.C.) sent a letter recently to top House tax writers asking that they "give serious consideration to addressing" the Highway Trust Fund's solvency as they craft tax legislation. The correspondence was sent in response to release of an outline of the proposed tax reform legislation which did not address infrastructure. The letter pointed out that, "Earlier this year, over 250 members of the House of Representatives, a majority of both parties, signed a letter asking the House Ways and Means Committee to include provisions to strengthen the HTF solution as part of tax reform." The letter further points out that, "Any HTF solution should entail a long-term, dedicated, user-based revenue stream that can meet the infrastructure investment supported by President Trump and Members of Congress from both parties."

Building a Better Congress

AGC PAC is the nonpartisan political action committee (PAC) sponsored by AGC of America. It is registered with the U.S. Federal Election Commission (FEC) and allows eligible employees of AGC member companies to pool personal, voluntary financial contributions.

The contributions are used to support candidates running for elective office who, regardless of party affiliation, understand the construction industry and the specific needs, interests and concerns of AGC member companies and their employees.

For more information on how to get involved contact David Ashinoff, Director of AGC PAC & Political Advocacy at ashinoffd@agc.org or (202) 547-5013.



AGC OF AMERICA UPCOMING EVENTS

February 26-28, 2018
AGC's Annual Convention
New Orleans, LA

April 1-3, 2019
AGC's Annual Convention
Denver, CO

View Full Event Details at: www.agc.org

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